

Message Text

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ACTION EB-11

INFO OCT-01 NEA-10 ISO-00 CAB-09 CIAE-00 COME-00 DODE-00

DOT-00 INR-10 NSAE-00 RSC-01 FAA-00 TRSE-00 EUR-25

DRC-01 XMB-07 /075 W

----- 126751

R 180515Z MAR 74

FM AMEMBASSY DACCA

TO SECSTATE WASHDC 2451

INFO AMEMBASSY BEIRUT

LIMITED OFFICIAL USE DACCA 1203

E.O. 11652: N/A

TAGS: BGEN, ETRN, BG

SUBJECT: BANGLADESH BIMAN TO BUY MORE AIRCRAFT?

1. EMBASSY HAS HAD SEVERAL UNCONFIRMED REPORTS THAT BANGLADESH BIMAN (BB) ACTIVELY CONSIDERING ACQUISITION TWO FOKKER F-28 FELLOWSHIP JETS. FOKKER BROUGHT IN FELLOWSHIP AND STAGED DEMONSTRATION FLIGHTS EARLY FEBRUARY. ONE SOURCE SAYS FOKKER OFFERING ACCEPT BB'S PRESENT EIGHT F-27'S AS TRADE-IN FOR TWO F-28'S. ANOTHER SOURCE INDICATES BB WILL "BUY" F-28'S, ALTHOUGH WE CANNOT SEE WHERE BDG WILL COME UP WITH MONEY, UNLESS OUTSIDE FINANCING AVAILABLE. SOURCE IN BB MANAGEMENT TELLS US F-28'S WOULD NOT BE COMMERCIALY PROFITABLE.

2. MASWOOD AHMED, DIRECTOR, UNIVERSAL SERVICES LTD., MANAGEMENT-CONSULTANT AND INDENTING FIRM ASSOCIATED WITH NUMBER LOCAL ENTERPRISES, HAS APPROACHED EMBASSY IN EFFORT GAIN BOEING AGENCY. AHMED BELIEVES ONE BOEING 727 WOULD BE COMPETITIVE IN PRICE AND PERFORMANCE WITH TWO F-28'S. ALSO BELIEVES BB WILL BE IN MARKET SOON FOR SECOND BOEING 707. AHMED HAS WRITTEN BOEING'S SEATTLE HEADQUARTERS. TOLD EMBOFF HIS FIRM PREPARED TO LAUNCH PROPAGANDA CAMPAIGN AGAINST PROPOSED F-28 PURCHASE, A NOT UNUSUAL TACTIC HERE.

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3. COMMENT: IN VIEW BB'S APPARENT INTEREST IN ACQUIRING ADDITIONAL

AIRCRAFT, EMBASSY BELIEVES IT MIGHT BE USEFUL FOR BOEING REP TO
VISIT DACCA IN NEAR FUTURE. PLEASE ALSO ALERT OTHER US
MANUFACTURERS OF AIRCRAFT COMPETITIVE WITH F-28 OF THIS
POSSIBLE SALES OPPORTUNITY.
NEWBERRY

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES, PROCUREMENT, JET AIRCRAFT
Control Number: n/a
Copy: SINGLE
Draft Date: 18 MAR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MorefiRH
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
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Review Comment: n/a
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Review Date: 14 AUG 2002
Review Event:
Review Exemptions: n/a
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Review Markings:

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US Department of State
EO Systematic Review
30 JUN 2005

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To: STATE
Type: TE
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